

## PRESS RELEASE:

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## STEPHENSON JOINS PIERPOINT AS PRACTICE MANAGER

Pierpoint Financial Consulting are delighted to announce that Andy Stephenson has been appointed as Practice Manager. Andy brings valuable experience to Pierpoint with 15 years' consulting as a tax attorney, as part of the executive team of a leading global practice and running a specialist practice delivering a range of services to asset owners, asset managers and global custodians.

"I am really excited about Andy joining Pierpoint, having previously worked with him at Chase Manhattan Bank," says Roy Zimmerhansl, Pierpoint Practice Lead. "He brings a wealth of experience and knowledge to the team, complementing Pierpoint's core strengths, as well as having a proven track record as a senior consultant to the institutional investor and service provider universe."

Additionally, Andy has an ongoing interest in front, middle and back office performance enhancement through the recent launch of <a href="ServiceMatrix">ServiceMatrix</a>, a single, standardised supplier evaluation platform. <a href="ServiceMatrix">ServiceMatrix</a> is rapidly disrupting traditional surveys in order to benefit the institutional investor experience through the provision of meaningful client evaluations of service provider performance, with actionable data on where to drive improvement.

Pierpoint Financial Consulting is a boutique consultancy focused on securities finance and collateral management, providing independent advisory services to a broad range of market participants including buy-side, sell-side and vendors. Pierpoint works with institutions that are actively engaged in securities finance as well as those considering participation. The Pierpoint edge is its "insider's knowledge" of the business gained by the team over many years in industry leadership roles. Pierpoint puts that edge to work for its clients.

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